



GLOBAL LEADER IN
**UNIFIED
PROCUREMENT
SOLUTIONS**

STRATEGY | SOFTWARE | MANAGED SERVICES

If we know one thing, it's that procurement should have an impact on the enterprise far beyond the sum of its parts. A unified procurement solution — integrating strategy, services, and software — can be the key not just to greater productivity and savings. It can be an accelerator toward fulfillment of current business imperatives across all sectors: to run leaner and meaner, to be agile and responsive to customers and stakeholders, and to base strategic decision-making on data and analytics.

GEP is a global leader and specialist in unified procurement solutions. Our complete procurement fluency has helped Fortune 500 and Global 2000 enterprises transform their sourcing and procurement operations to drive measurable, bottom-line savings while creating enterprise-wide value.

We occupy a unique position as the provider of the industry's widest range of procurement offerings and solutions. Our end-to-end source-to-pay portfolio includes everything from category management, spend analysis and strategic sourcing, to contract and transactions management, among other point solutions. We also can deploy our own procurement software platform, providing the required technology to enable synergies among these processes and deliver ultimate value to clients.



A One-Stop Destination for All Things Procurement

At GEP, we combine comprehensive, holistic strategy with seamless execution and innovative technology to offer one unified procurement solution. So when clients come to us with a problem, we make available a complete set of end-to-end or point solutions — basically, all the tools needed to address even the most complex and intricate of issues.

Moreover, our expertise is not limited to a specific category, industry or geography. With a global workforce operating multilingual delivery centers in Europe, the Americas and Asia, GEP manages more than \$125 billion in spend for over 350 high-profile clients worldwide.

Why GEP?

We are different. Unlike other service providers, GEP offers its clients all-encompassing and integrated procurement solutions focused on strategy, services and software. This distinctive capability drives big value for our clients and helps them realize sustainable business results over the long term. Besides that, here are a few other things that make us stand out:

- Global leader in procurement services and technology (Gartner, IDC, Everest, HfS, NelsonHall, ALM Vanguard, Forrester, Hackett, Spend Matters, Ardent Partners)
- Innovative source-to-pay platform — native to cloud, touch, mobile | SOC 1, SOC 2 (Type 1 & 2) certified
- Large repository of best-practice workflows, tools and templates
- More than 350 Fortune 500 and Global 2000 customers
- NMSDC-certified, minority-owned enterprise
- Offices and operation centers in Europe, Asia and the Americas, supporting multiple languages

14

offices and
delivery centers

\$125+

BILLION
in spend annually

30+

industries
served

350+

clients served
worldwide

10+

MILLION
transactions every year

Expert Insights From the World's Leading Specialists

With one of the largest, most accomplished team of strategists in the world, GEP helps enterprise procurement groups from leading companies rapidly achieve more efficient and more effective operations, with greater reach, improved performance and increased impact.

We measure this success in real terms — not in the number of report pages, nor in the potential value of recommendations, but by the actual savings we deliver and help sustain over time. From assessment through program design to execution, from strategy through technology-enabled implementation to continual improvement, we're with you all the way, delivering accelerated outcomes that never fail to delight.

Flexible Partner

We know each client, each company, is different. So we don't force-feed rigid, pre-packaged prescriptions. GEP is different — flexible, client-centric, with modular solutions configured to your requirements. As your needs change, as your business evolves, we're here to work with you.

Custom Configured

GEP has the most comprehensive set of procurement solutions available anywhere — a full range of tools. So in contrast to other companies, we can actually take the time to listen to your questions before providing answers. And together, we figure out what makes the most sense for you.

Customer Delight

Ask any GEP client — we're decidedly passionate about our work. Our goal is nothing less than results, relationships and an overall experience that delights you. Yes, we achieve results rapidly, but we're no less committed to sustaining those results over time.

Talent Worldwide

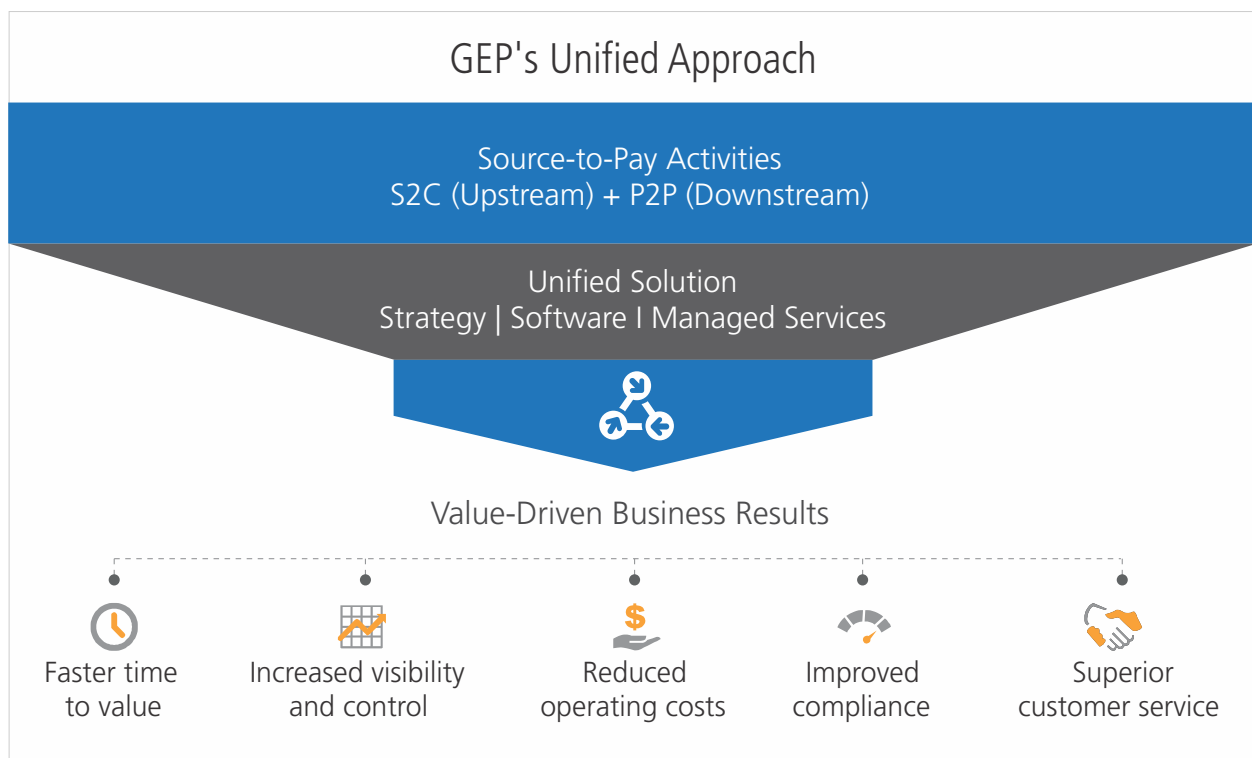
GEP has 14 offices and operations in North and South America, Europe and Asia. We understand the ground game, market by market, and bring together people of immense talent and accomplishment onto one dedicated team. So you get local insight from a global perspective.

A Unified Solution for Every Type of Company

Our rich diversity of experience encompasses more than 30 industries, including industrial manufacturing, energy & utilities, high-tech, chemicals, pharma, health care & life sciences, government & nonprofit, consumer packaged goods, financial services, and travel & hospitality.

This vast expertise in key sectors, coupled with an acute understanding of categories, suppliers and business priorities, enables us to craft unified solutions that help procurement leaders and enterprise procurement teams achieve next-level results. Our versatility is one important reason why GEP is repeatedly singled out by procurement leaders as one of the leading providers of unified procurement solutions in the industry.

GEP's offerings encompass the entire procurement value chain as one unified solution, from source to pay. At the same time, each GEP program — from end-to-end processes to focused point solutions to productivity-boosting support services — can also be deployed individually, and be uniquely configured to a client's specific requirements.



Analytics & Intelligence

Using artificial intelligence-based tools, built on proprietary algorithms and field-tested in hundreds of complex engagements, we can power through high volumes of data rapidly with sourcing and industry-specific taxonomies, achieving a classification accuracy of 95 percent, while providing granular insight on spending trends and buying activities. We also provide highly customized market intelligence to help procurement professionals make informed decisions with confidence.

Sourcing Excellence

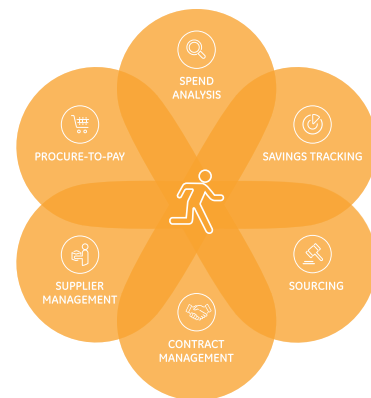
GEP's sourcing support teams help you slash cycle times while boosting savings. They bring specific capabilities into each process step and enable parallel execution of activities supporting your category managers throughout the sourcing cycle, so they can address more spend and build stronger relationships with stakeholders. GEP has also helped dozens of leading companies turn their tail spend into an operational advantage, reducing maverick buying at its source by implementing online and punch-out catalogs, P-cards and improved compliance reporting. Finally, GEP's contract support teams help compress the time from agreement to a signed contract, reduce contract risk and ensure you get the best possible terms.

Category Management

Leveraging GEP's vast category expertise across industries, procurement teams in market-leading enterprises all over the globe not only save more money, but also improve supplier performance, mitigate supply risks, and drive innovation and continuous improvement. GEP provides comprehensive savings and compliance tracking that enables CPOs, CFOs and category managers to track identified potential savings against realized savings at any given time; to see variance drivers and measure non-compliance drivers; and to reduce maverick buying. GEP also helps companies dramatically improve supplier performance, driving up efficiency and value, and lowering risk.

Procurement Operations

GEP's managed services utilize best practices from a wide cross-section of industries, purpose-built on a continually improved, state-of-the-art layer of tools and technology. On this solid foundation, we incorporate the process, industry and category expertise of hundreds of practicing procurement professionals, the hard-won insights of more than a dozen years of field operations, and the continuing input from our clients. For instance, transaction management helps get working capital back into your hands faster, for more productive uses.



SMART by GEP® is a cloud-native, unified source-to-pay platform that makes procurement easier, faster and more efficient to help you deliver on business expectations.



GEP helps global enterprises operate more efficiently and effectively, gain competitive advantage, boost profitability, and maximize business and shareholder value.

Fresh thinking, innovative products, unrivaled domain and subject expertise, and smart, passionate people – this is how GEP creates and delivers unified business transformation solutions of unprecedented scale, power and effectiveness.

Named a Leader in the Gartner Magic Quadrant and Best Provider at the World Procurement Awards and EPIC Procurement Excellence Awards, GEP is frequently honored as an innovator and leader in source-to-pay procurement software by Gartner, Forrester, IDC, Procurement Leaders, Spend Matters, PayStream and Ardent Partners.

GEP is also ranked leader in managed procurement services (procurement outsourcing) by Everest Group, NelsonHall, IDC, ISG, HfS and IAOP. In addition, the primary research firm in the management consulting sector, ALM Intelligence, ranks GEP leader in procurement strategy and supply chain consulting.

With 14 offices and operations centers in Europe, Asia and the Americas, Clark, New Jersey-based GEP helps enterprises worldwide realize their strategic, operational and financial objectives. To learn more about our comprehensive range of strategic and managed services, please visit www.gep.com. For more about SMART by GEP, our cloud-native, unified source-to-pay platform, please visit www.smartbygep.com.

Access our free knowledge resources at <https://www.gep.com/knowledge-bank>

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